



VALERÓN FOLDEN SL.



COMMERCIAL INTERMEDIATION SERVICES IN SPAIN

We offer commercial intermediation services for foreign companies wishing to enter the Spanish market. Thanks to our deep cultural knowledge and understanding of multiple languages (Spanish, English, Danish, Norwegian, and Swedish), we facilitate the international expansion process by adapting to the particularities of each product and sector.

COMMERCIAL INTERMEDIATION PLANS

<u>Fixed Commission Model</u>	<u>Tiered Commission Model</u>
<p>Monthly fixed fee: 2,000 EUR + VAT.</p> <p>Commission per closed sale: 10% of the net invoiced amount.</p> <p>Minimum contract duration: 3 months</p>	<p>Monthly fixed fee: 1,700 EUR + VAT.</p> <p>Commission per closed sale:</p> <p>0 EUR – 10,000 EUR: 10%</p> <p>10,001 EUR – 50,000 EUR: 12%</p> <p>Over 50,000 EUR: 15%</p> <p>Minimum contract duration: 3 months</p>

Services Included in Both Plans

- Active search for potential clients in Spain
- Management of meetings and commercial negotiations
 - Brand representation in Spanish territory
 - Monthly activity and opportunity reports

ADDITIONAL SERVICES

Catalog translation and adaptation: **250 EUR** Assistance at trade fairs: **300 EUR/day + travel expenses**

